

2018 Dealer Meeting Quiz

1. What are the specifications for our standard default logs utilized in all of our pricing? **6x8 D Shaped, EWP, Premium Engineered with Mortise & Tenon Corners**
2. What is the average moisture content percentage for our solid logs? **19%** Laminated **9%**
3. What is the cost difference to change from a Mortise & Tenon corner to a Dovetail corner? **Approx. 2% of the total complete package.**
4. What is the standard depth of our closets? **2'-1 1/2"**.
5. What are the actual dimensions of our 6 x 8 logs? **7-1/4" high by 5 1/2" thick.**
6. What is the R-value of our standard B&P roof system? **R-40.6**
7. What are our standard default shingles? **Tamko 30 year architectural shingles.**
8. What if any log profiles require caulking between the logs on the exterior of the log walls? **All logs with a flat exterior, with either a V-notch or a chinking groove.**
9. What is our standard default primary door for the vast majority of our homes? **Therma Tru FCM606.**
10. What is the cost % to change from a 6x8D Laminate Log w/Mortise and Tenon corners to an 8x8D solid log with M&T corners? **6%**
11. Name the two options we currently offer for a client wanting composite decking. **Azek & Timber Tech.**
12. What size posts do we supply as our standard posts with our stair railings? **6"x 6"**
13. What is our standard stair type? **Trick, either heavy timber exposed or finished stairs depending on the model. Check out the Materials Estimates for verification. If a first floor plan shows a door under the stairs, you know it is a finished stair.**
14. What size lag bolts do we supply with our materials packages for all log sizes? **3/8"x12"**. Note, FYI we now supply **14" lags for any and all 12" tall log profiles.**
15. What are the two different grades of logs produced in our solid log offering? **Wall grade and header grade.**
16. What are the two grades of logs produced in our Premium Engineered log offering? **Beam Grade only. Trick Question**
17. What is the standard R-value of insulation provided for our 2x12 roof system? **R-38**
18. What is the standard R-value of the insulation provided for our 2x6 walls? **R-21**
19. What is the minimum number of PSI required for break testing our Premium Engineered materials? **1300 psi.**
20. What are the names of the four hybrid version plans in our Plan Book? **Northwood, Clear Creek, Stony Brook & Bridgeport.**
21. Tie Breaker. Name two additional models that feature stone in the Plan Book renderings, and where stone is provided and included in the materials estimate. **Glen Ridge (Great room front gable) & Goose Creek (around framed wall around stair case).**

